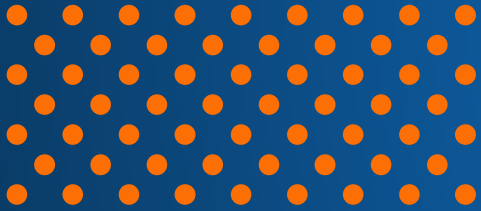




The **UK'S 1st and only** employee owned employee benefits provider



Employee Benefits... What's the point?

- ↑ Productivity
- ↑ Talent Attraction
- ↑ Retention
- ↑ Staff Engagement
- ↑ Profitability
- ↑ Team Collaboration

- ↑ Business Growth
- ↑ Employer Brand
- ↑ Culture
- ↑ Tax Advantages
- ↑ Competitive Edge
- ↑ Professional Development

- ↓ Recruitment Costs
- ↓ Mental Health Issues
- ↓ Cost of Living
- ↓ Absenteeism



Platform Utilisation Statistics

- 20% of the UK workforce experience roughly **80% of the challenges** that can be supported through a comprehensive benefits package
- 43% of employees across our client base are **regularly accessing** their My Staff Shop employee benefits platform
- 13% of employees access our Employee Assistance Programme for support with a wide range of issues - **3x more than the UK average** of circa 4%
- 22% of employees **regularly access our Wellbeing Platform** with 45% engaging with our Digital Gym weekly (average 2 classes per week)
- 1.1m employees **attended our digital wellbeing events** in 2023 (broken down as follows: 29% Lifestyle, 29% Mind, 24% Fitness, 18% Nutrition)



DID YOU KNOW?



69%

of employees say they'd work harder if they were better appreciated
HubSpot

71%

of executives say that employee engagement is critical to their company's success
FastTrack360

75%

of employees are more likely to stay with their employer because of their employee benefits package
Willis Towers Watson

37%

of employers say that stress, burnout, and other mental health factors are benefits challenges for their company
MetLife

72%

of employees would choose one job over another if it offered better benefits
One Medical



MyStaffShoo.com





Your Employee Benefits MENU

Click on the icons to learn more about each one



DISCOUNTS & SAVINGS





Additional Benefits



Company Benefits HUB

A user-friendly interface with one-click access to all your benefits



HRIS/HRMS Integration

Seamlessly integrate any legacy HR systems into our Platform



Benefits Consultants

Our unique Benefits Consultants are able to go into your business to offer 1:1 training and help Members maximise the Platform and benefits you have selected.



Engagement Scores

See how much you have saved, how often you use the Platform and your Reward Beans balance at a glance



Single Sign On

Provide a fuss-free and seamless user experience by integrating My Staff Shop into your existing platform so your people only need log in once to start using the Platform or App instantly



360° Client Support

Our client services team are on hand to respond to technical queries. That means there is a real person to speak to for any Member or Client queries. Online chat and phone support is available Mon-Fri from 9am to 5.15pm



Dedicated Account Manager

Our experienced consultants will be on hand to support the launch, conduct manager training, deal with any queries and provide ongoing support



Monthly Open Webinars

Join our team every month for handy tips, pointers and Q&A to help Members save smarter



Reporting

Management Information (MI) and comprehensive reporting that drills down into the granular detail you need to support your investment



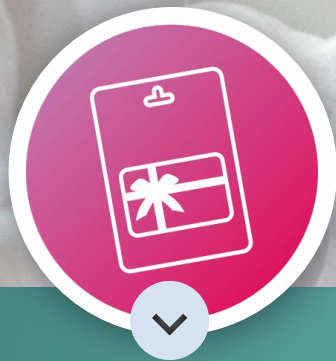


Trusted by

MyStaffShop.com



Discounts & Savings



GIFT CARDS

Digital & Physical Cards to allow quick and easy payment in store and online



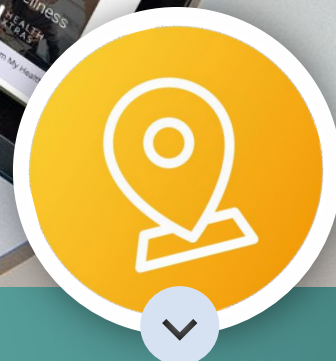
LOVE2SHOP

Save 7% at Love2shop retailers and across hundreds of top brands online and on the high street



ONLINE SHOPPING

A mix of Cashback, discount codes & corporate rates save you more money and give access to exclusive offers



LOCAL DEALS

Exclusive savings at local independent businesses in your area which are continually updated

Discounts & Savings

Members have access to over 1,750 deals and discounts via the My Staff Shop Platform. That means a family of four can actually save a whopping **£1,000 per year** just by spending as they would everyday, just via the Platform.

Better still, choose to take the savings in our virtual currency, **Reward Beans**, and earn enhanced discounts on top. This can then be saved and spent on higher ticket purchases, such as Christmas gifts or holidays.

We make it easy for Members, by providing a mix of both digital and physical gift cards to make sure no one falls through the cracks. That means that Members and their families and friends can also benefit from the savings when using these discounted gift cards, discount codes, cashback links, and corporate rates!

We offer discounts across all the major supermarkets, top fashion labels, and favourite high street brands



More reasons to love Discounts & Savings

Providing our Discounts and Savings Platform and App helps your people save on their everyday spending. From eating-out and takeaways, to their daily lattes, weekly supermarket shop and even when filling up with fuel.

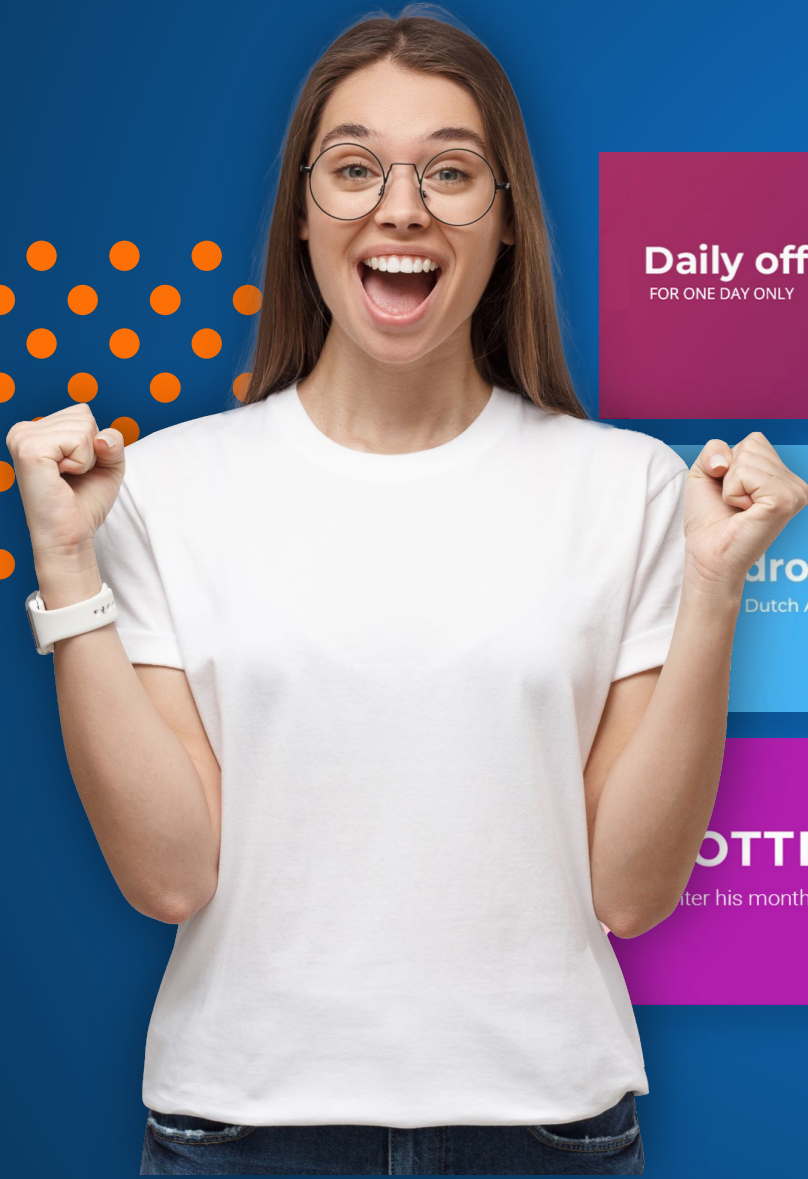
Making additional savings on holidays, home improvements, and luxury treats will make a huge difference to their monthly pay packet. Seeing the savings stack up gives them a sense of achievement and provides that feel-good factor as they are making their money go further – and you are helping them.

We offer discounts across all the major supermarkets, top fashion labels, and favourite high street brands

	M&S		Iceland	
	BOXT			
Uber			Sainsbury's	



Three Extra Engagement Features



Daily offer

FOR ONE DAY ONLY



Grab a free Greggs Sausage Roll (or Vegan Sausage Roll!)

7 left

CLAIM NOW

DAILY OFFER

Get enhanced discounts and freebies; from coffees to sausage rolls across tons of brand favourites

Price drop

Dutch Auction



£110.7161

Tackle the epic rapids with this White Water Rafting experience for Two

Full Price £140.00

MORE..

PRICE DROP

Exciting Dutch Auction where Members can bid on high value items and get amazing discounts

LOTTERY

Enter this month to win an All-new Corsa-e



ENTER NOW FOR FREE

LOTTERY

Enter for free to win cool high ticket prizes like holidays, cars and Rolex watches



Rewards

Bespoke Reward & Recognition Scheme

We can provide you with a Reward & Recognition bolt-on for a flat fee per month and this allows your management team to purchase 'Reward Beans' which can be issued to staff instead of a monetary reward for things like long service, hitting targets, or going above and beyond the call of duty for a colleague in need.

The beauty of our R&R solution is being able to quickly, and easily deliver long service monetary awards or low-cost trivial rewards to show your staff how much you appreciate them – while giving them the choice of where they spend them from the hundreds of retailers on the My Staff Shop Platform. Rewarding employees with Reward Beans gives them the choice to save them up, or convert into a gift card for any retailer available through the Platform. For HR, this means less time wasted, lower costs, admin burden is reduced and employee engagement is improved as your people feel appreciated and recognised for their work

Freedom to choose how and where they spend rewards

Better Engagement

Lower Costs

Less Admin

Quick & Easy Delivery

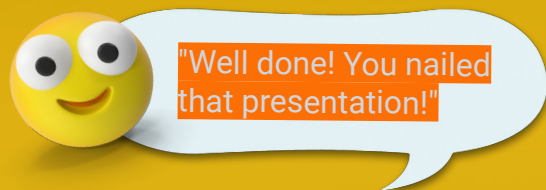
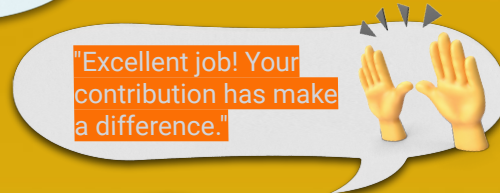


+ Peer-to-peer Recognition

Create a positive and supportive office environment to foster a cohesive team with peer-to-peer appreciation. Strong community at work will boost **communication**, **productivity**, and **teamwork**.

While it's important to make sure that your employees feel recognised for their efforts, having this praise come from their peers is especially gratifying.

Through the My Staff Shop Platform, your team can send each other Fanmail and nominate one another to receive rewards, making for an effective employee recognition scheme in the workplace.



Fanmail





Wellbeing Bundle



MyStaffShop.com



EAP

24/7 access to in-the-moment support. With minimal triaging, quick access to clinical professionals and a mix of videos and online chat, our EAP is user-friendly and accessible to all



DIGITAL GYM

Keep staff energised, engaged and on plan with any health goals they might have. Choose from virtual classes, available live or on demand



NUTRITION

Online recipes, tutorials, meal-plans, advice and food diaries can help employees achieve any nutrition goals they may have



24/7 VIRTUAL GP

Skip the queue at the surgery and speak directly to a clinical professional. Fill prescriptions and get medical advice all at the press of a button



VIRTUAL EVENTS

From World Cancer Day to improving personal relationships, employees can access expert-led advice covering a range of health and wellbeing topics



BE CALM MEDITATION

Self-guided meditations to promote positive thinking and inner peace. Employees can choose from themes such as sleep, anxiety, stress, happiness, and mindfulness





Employee Assistance Programme (EAP)

Our EAP offers employees and their families 24/7 access to in-the-moment support if they are struggling with personal and professional issues. There is minimal triaging, so users get the support they need when they need it, delivered via a video or telephone call and online chat

Services they can access include:

- ✓ Mental wellbeing support
- ✓ Financial assistance
- ✓ Life coaching
- ✓ Career counselling
- ✓ Consumer advice
- ✓ Mediation
- ✓ Support for non-nationals & their families
- ✓ Legal assistance

Our services support a range of personal, emotional and mental health problems including depression, anxiety and stress; grief and bereavement; addictions; relationship and marital problems; and work stress and work-life balance issues

Simple, easy-to-access, private and confidential, this service is widely used by our clients and their employees and we are proud to include this as part of our employee benefits package





Health Insurances



HEALTH & WELLNESS CASH PLAN

Cover for colleagues allowing them to claim cash back across eight different categories including hospital stays, private consultations, treatments and therapies, dental, optical, and more



HOSPITAL CASH PLAN

Hospital Cash and Accidental Death Insurance provides cash benefits for hospital stays and appointments and if as well as if an employee loses their life in an accident



CANCER COVER

A tax-free cash lump sum on first diagnosis of cancer, with the remainder being paid should the diagnosis become terminal. Partners can be included and children under the age of 22 can be added free of charge.



DEATH IN SERVICE

Life Assurance for your employees based on a multiple of salary, to help look after their loved ones should they die whilst in your employment



PERCI CANCER CARE

This unique, invaluable health service connects people living with cancer, and their caregivers, to a team of multidisciplinary cancer experts. They receive 1-to-1 appointments with NHS-registered cancer specialists and expert-led content for every stage of the journey



INCOME PROTECTION

As the name suggests, this pays a regular income if employees can't work because of sickness or disability. There is short to long term cover available. This is offered through our trusted partner, Sante Group



PRIVATE MEDICAL INSURANCE (PMI)

We can offer Private Medical Insurance (PMI) quotations through our trusted partner, Sante Group. One of their experts can provide a tailored quote for your team

We are able to offer you My Health Xtras Cash Plan products through My Money Xtras Limited as an Appointed Representative of My Health Xtras Limited. My Health Xtras Limited are authorised and regulated by the Financial Conduct Authority, FRN 83300. For other insurance products, such as Private Medical Insurance (PMI) or Group Life Insurance (Death in Service), we will introduce you to trusted partners who hold their own regulatory status.

VOLUNTARY BENEFITS

Allow employees to choose the insurance they want. Our **Benefits Consultants** will talk them through their options and payment plans so they can decide the level of cover best suited to their personal needs



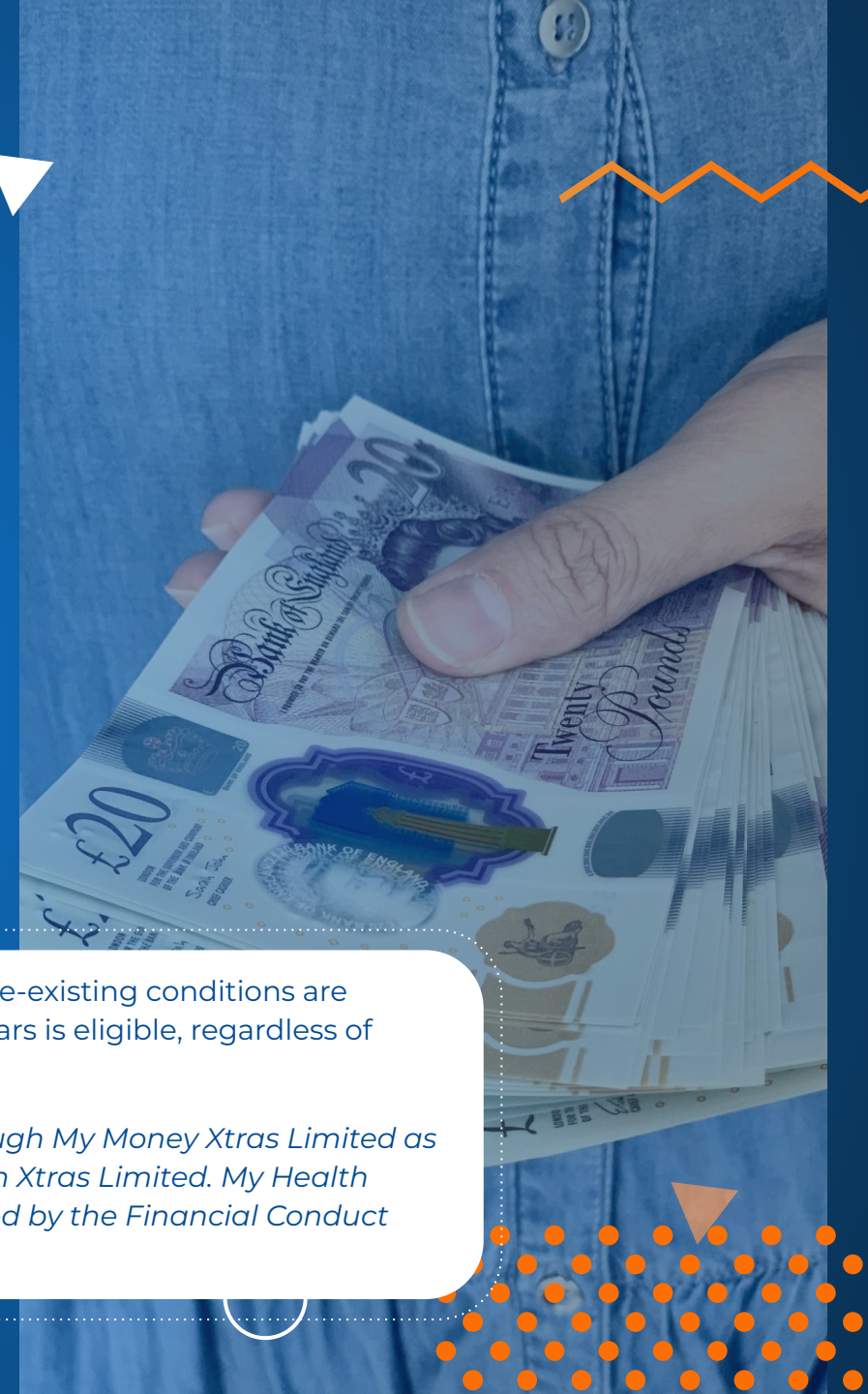
Health & Wellness Cash Plan

The **Health & Wellness Cash Plan** provides cover across 8 different categories including:

- ✓ In-Patient Hospital Stays
- ✓ Maternity/Paternity Cash Benefits
- ✓ Private Consultations
- ✓ Parental hospital stays
- ✓ Treatments & Therapies
- ✓ Prescription Charges
- ✓ Dental & Optical
- ✓ Home Recovery

There are no health questionnaires, and pre-existing conditions are covered – everyone under the age of 70 years is eligible, regardless of medical history.

We are able to offer you this product through My Money Xtras Limited as an Appointed Representative of My Health Xtras Limited. My Health Xtras Limited are authorised and regulated by the Financial Conduct Authority, FRN 83300.



Hospital Cash Plan



Hospital Cash Benefits

The plan provides cash benefits for hospital stays, offering up to £100 per night of confinement in a hospital for a maximum of 730 nights continuously (which equates to two years)



Accidental Death Benefits

In addition to hospital cash benefits, the plan includes an accidental death benefit of up to £10,000. This benefit is paid out if the insured person loses their life due to an accident



Purpose

The plan is designed to help replace lost earnings for employees who are hospitalised, by providing financial support during their hospitalisation period

There are no health questionnaires, and all pre-existing conditions are covered. Everyone under the age of 70 years is eligible, regardless of medical history.

We are able to offer you this product through My Money Xtras Limited as an Appointed Representative of My Health Xtras Limited. My Health Xtras Limited are authorised and regulated by the Financial Conduct Authority, FRN 83300.



Cancer Cash Plan



Cancer Insurance has three levels of cover, £12,500, £25,000 and £50,000, and is designed to pay out 20% of this as a tax-free cash lump sum on first diagnosis of cancer, with the remainder being paid should the diagnosis become terminal.

Current statistics show that 50% of people who receive a cancer diagnosis in their lifetime do so before the age of 66 years. Partners can be added to this policy and children under the age of 22 can be included completely free of charge.

We are able to offer you this product through My Money Xtras Limited as an Appointed Representative of My Health Xtras Limited. My Health Xtras Limited are authorised and regulated by the Financial Conduct Authority, FRN 83300.

Perci Health (included)

Our trusted partner, Perci Health offers a unique, invaluable health service connecting people living with cancer, and their caregivers, to a team of multidisciplinary cancer experts

Employees receive 1-to-1 appointments with NHS-registered cancer specialists and expert-led content for every stage of the journey

Employees can access experts including Clinical Exercise Coaches, Hypnotherapists, Image Advisors, Lymphoedema Specialists, Menopause Practitioners, Occupational Therapists, Physiotherapists, Psychologists, Psychotherapists, Specialist Cancer Nurses, Speech and Language Therapists and 'Working With Cancer' Coaches

NB - Perci Health is a non-contractual benefit of the Cancer Insurance policy and can be removed at any time.

MyStaffShop.com





On-Demand-Pay

Empowering employees to take control of their money and support them in making smarter financial decisions



1 Provide an integrated service for your employees that allows them to access a percentage of their earned pay before their official payday directly through the My Staff Shop Mobile App

2 Being able to control spending and alleviate the burden of debt, empowers employees to make sensible choices and better manage their money. What's more there are no RTI issues for HR to worry about

3 On-Demand-Pay allows staff to make essential payments, cover bills, deal with unexpected charges and feel able to minimise financial stress without needing to rely on payday loans or loan sharks. This is a powerful tool for wellbeing, as well as money management and builds a stronger EVP for your organisation





Total Reward Statement

Paragraph of Total Reward Statement must be inserted here please.

Total Reward
£45,016.81

Remuneration 23%

Investments 20%

Financial Protection 12%

Health & Wellness 18%

Others 27%

Remuneration ▼

Investments ▼

Financial Protection ▼

Health & Wellness ▼

Others ▼

Download PDF

Contact HR



Total Reward Statement

TRS is a fantastic way to show your people the true value of all their benefits alongside their salary and other remuneration.



- ✔ Your TRS module is fully configurable to ensure all benefits and remuneration can be easily included in the calculations. Simply tell us which categories, sections and descriptions you need and our team will configure this for you ready to roll out to your people
- ✔ Each employee's TRS is full of useful information, looks the part, and can be easily accessed via their admin menu on the My Staff Shop platform
- ✔ You are able to choose between using a manual process to create your own custom TRS templates (yes, you can have more than one!) where you can populate and upload your employee data into your TRS system, or go for a full integrated/automated service
- ✔ We can provide a proposal and pricing for full HRIS integration/automation across your benefits platform once we have had a conversation to better understand your requirements and expectations





Salary Sacrifice

Providing salary sacrifice schemes is not only a good way to curate a strong Employee Value Proposition, but it can be used to offset the costs of a benefits programme through the tax savings realised by the employer. That means it provides a benefit to both employee and employer in terms of saving tax. In fact, it is completely cost neutral!

Employees give up some of their gross salary (before tax) in exchange for the following benefits. Savings made are dependent on their individual tax brackets. This offers a flexible way for them to purchase something they might not otherwise afford. Our offering includes:



CAR SCHEMES

Help employees purchase a new vehicle. They can go electric or hybrid to support their eco goals, and enhance your organisation's EVP at the same time



CYCLE TO WORK

Support employees who want to get healthy or save money when they purchase a new bicycle and/or cycling equipment via leading brands and independent suppliers



HOLIDAY EXCHANGE

Employees can purchase additional annual leave beyond their current entitlement to help achieve an improved work life balance. They also have the opportunity to sell back holidays if required



TECHNOLOGY SCHEMES

Employees can access up to £1000 to purchase their desired tech; from mobile phones and tablets, to gaming devices and TVs



LEGACY CHILDCARE VOUCHERS

If you already have these in place, we can easily integrate them into our Platform reducing any admin burden





Engagement Surveys

Our flexible employee feedback platform and easy-to-use analytics will enable you to transform your people experience, drive engagement, monitor wellbeing and support change



IGNITE ENGAGEMENT

Ignite employee engagement
Build an engaging, effective culture that drives organisational performance



OPTIMISE THE EMPLOYEE LIFECYCLE

Analyse and fine-tune every touch point, from attraction to exit, to ensure that you attract and retain top talent



TACKLE EMERGING ISSUES

Pulse surveys help HR to quickly understand new or changing situations and deal with them before they develop



SUPPORT WELLBEING

Ensure that your wellbeing strategies are targeted where they will deliver maximum value for money



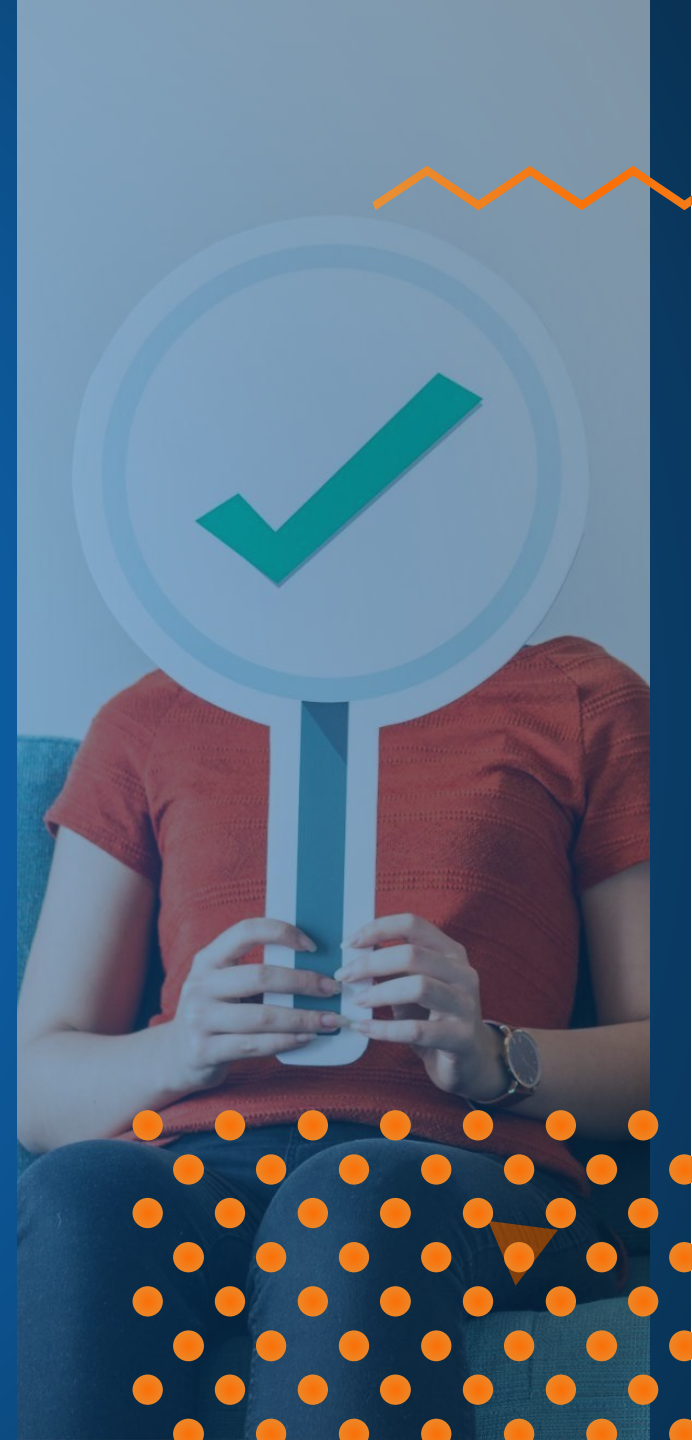
OVERVIEW & INSIGHTS

An annual survey is a unique opportunity to get deep and broad view of employee engagement



USER FRIENDLY

Flexible and customisable, our easy to use platform provides real-time analytics, is ISO2007 & GDPR Compliant and provides end-to-end client support and a full range of survey options





Meet the Benefits Consultants (BC)s

One of our experienced Benefits Consultants arrives on site and gives a series of **scheduled 20-minute 1:1 presentations** to your employees

- 1 Half focuses on the benefits you offer through My Staff Shop and how to get the most out of them
- 2 Half is where we discuss our own comprehensive health insurance products — just a conversation, no obligation, no hard sell!



Improve benefits understanding, uptake & engagement

Most benefits programmes fail due to poor uptake. Forget virtual presentations, our personal approach with face-to-face conversations gets results

- 3 If you didn't want to cover the cost of a health insurance scheme as a company-paid benefit, but do still want to make this cover available to your colleagues then the voluntary route might be a better fit
- 4 We will spec out and design a professional presentation to be delivered by our Benefits Consultants to each and every colleague in a tailored 1:1 in-person consultation

For this, we can offer our standard products, including a Hospital Cash Plan (which is not available as a company paid benefit) to all colleagues and offer a team of Benefit Consultants to visit your locations and provide consultations to your colleagues. This service is essentially a walk-through the cover that's available to them, with help to sign up if they consider it to be something of value. Typically, when we do these consultations, our Benefits Consultants will go over the basics of accessing a My Staff Shop account; how to make the most of the discounts and saving; and discuss the various health insurances that are available to them, providing explanations if anything is unclear. The minimum headcount for this service is 100 employees.



Simple and effective, one client reported a **186% increase in employee engagement** after implementing our programme



My Journey



CLIENT
THE CONTRACT
 Sign contract, complete direct debit mandate and pay implementation fee

Start



CLIENT & MY STAFF SHOP
IMPLEMENTATION PLANNING

- Outcomes & Expectations
- Building your platform
- Communication strategy
- Managers Training planning

2



3

CLIENT
CONTENT

Client to provide all content, and branding elements
 (Typically 4 weeks to platform launch)

MY STAFF SHOP
PLATFORM BUILD

Your bespoke Platform is created

4



5

MY STAFF SHOP
TESTING
 Internal testing

CLIENT & MY STAFF SHOP
DATA

Client to send employee data

6



MY STAFF SHOP
MARKETING LITERATURE

My Staff Shop provides the bespoke marketing suite

8



7

CLIENT & MY STAFF SHOP
TRAINING
 Key stakeholders to attend Manager Training sessions

End



CLIENT & MSS
QUARTERLY SUCCESS MEETING
 - Review ROI
 - Engagement levels
 - Quarterly planning

11

CLIENT & MY STAFF SHOP
REVIEW

1 month post launch review

PLATFORM
LAUNCH

10



CLIENT
INTERNAL COMMUNICATION

The client starts to promote the Platform internally

9

Prospect Logo Here

Benefits Package

You can tailor your benefits package based on your specific requirements. As an example, if you were to select the following:

- 1 My Staff Shop: **£0.80** per employee pcm
 - 2 My Wellbeing Bundle: **£1.00** per employee pcm
 - 3 Reward & Recognition: **£25** per month (flat fee)
 - 4 Reward & Recognition: **£25** per month (flat fee)
- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month)
 - ✓ You can also add a company-paid Health & Wellness Cash Plan for all colleagues for as little as **£835.50** per month – a much more cost-effective solution than Private Medical Insurance
 - ✓ For context, if you were to give all **200** colleagues a £1,000 pay rise it would cost the company **£200,000** annually (plus employer's NI contributions of roughly **£27,600** on top – making the total cost **£227,600!**)
 - ✓ Whereas you can create the same, if not better, outcome (your employees are all £1,000 better off annually) by providing My Staff Shop to help them reduce their cost of living by over £1,000 a year – and it will only cost you **£4,500** annually
 - ✓ That's a whopping **98%** cost saving to achieve the same, if not better, outcome

Prospect Logo Here

Pricing

Tailor your benefits package based on your specific requirements.

- 1 Core Platform Implementation Fee: **£1,000**
- 2 Discounts & Savings Monthly Fees: **£0.80** pepm (**£160** monthly minimum)
- 3 Reward & Recognition: **£50** per month (flat fee)
- 4 Wellbeing Bundle Monthly Fees: **£1.00** pepm (add **£0.50** pepm for PLUS)
- 5 HRIS/HRMS Integration & Automation: **£POA**

Everything is flexible, you are in the driving seat - here's a cost saving case study for COMPANY NAME:

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
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- ✓ That's a whopping **98%** cost saving to achieve the same, if not better, outcome. In other words, you're putting **£1.2m** back into your colleagues pockets each year.

Prospect Logo Here

Pricing

Tailor your benefits package based on your specific requirements.

- 1 Discounts & Savings Monthly Fees: **£0.35** pepm
- 2 Reward & Recognition: **£125** per month (flat fee)
- 3 Wellbeing Bundle Monthly Fees: **£0.85** pepm (or **£1.20** pepm for PLUS)
- 4 Total Reward Statements: **£500** setup fee + **£350** per month
- 5 HRIS/HRMS Integration & Automation: **£POA**
- 6 Benefits Consultants Engagement Support Service: **£FOC**

Everything is flexible, you are in the driving seat - here's a cost saving case study for **COMPANY NAME:**

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
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Prospect Logo Here

Pricing

Tailor your benefits package based on your specific requirements.

- 1 My Staff Shop: **£0.80** per employee pcm
- 2 My Wellbeing Bundle: **£1.00** per employee pcm
- 3 Reward & Recognition: **£25** per month (flat fee)
- 4 My Staff Shop: **£0.80** per employee pcm
- 5
- 6
- 7

Everything is flexible, you are in the driving seat - here's a cost saving case study for COMPANY NAME:

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
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Prospect Logo Here

Pricing

Tailor your benefits package based on your specific requirements.

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- 2 My Wellbeing Bundle: **£1.00** per employee pcm

- 3 Reward & Recognition: **£25** per month (flat fee)

- 4 My Staff Shop: **£0.80** per employee pcm

- 5

- 6

- 7

- 8

Everything is flexible, you are in the driving seat - here's a cost saving case study for COMPANY NAME:

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
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Prospect Logo Here

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- 1 My Staff Shop: **£0.80** per employee pcm
- 2 My Wellbeing Bundle: **£1.00** per employee pcm
- 3 Reward & Recognition: **£25** per month (flat fee)
- 4 My Staff Shop: **£0.80** per employee pcm
- 5
- 6
- 7
- 8
- 9

Everything is flexible, you are in the driving seat - here's a cost saving case study based on a package including Discounts, Wellbeing and Reward:

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
- ✓ You can also add a company-paid Health & Wellness Cash Plan for all colleagues for as little as **£835.50** per month – a much more cost-effective solution than Private Medical Insurance.
- ✓ For context, if you were to give all **200** colleagues a £1,000 pay rise it would cost the company **£200,000** annually (plus employer's NI contributions of roughly **£27,600** on top – making the total cost **£227,600!**)
- ✓ Whereas you can create the same, if not better, outcome (your employees are all £1,000 better off annually) by providing My Staff Shop to help them reduce their cost of living by over £1,000 a year – and it will only cost you **£4,500** annually.
- ✓ That's a whopping **98%** cost saving to achieve the same, if not better, outcome. In other words, you're putting **£1.2m** back into your colleagues pockets every year.

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Pricing

Tailor your benefits package based on your specific requirements.

- 1 Core Platform Implementation Fee: **£1,000**
- 2 Discounts & Savings Monthly Fees: **£0.80** pepm (**£160** monthly minimum)
- 3 Reward & Recognition: **£25** per month (flat fee)
- 4 Wellbeing Bundle Monthly Fees: **£1.00** pepm (add **£0.50** pepm for PLUS)
- 5 On-Demand Pay: **£100** setup fee + **£400** per month
- 6 Total Reward Statements: **£100** setup fee + **£50** per month
- 7 Insurance Flex: **£1,000** setup fee + **£0.80** per employee per month
- 8 Custom Flex: **£1,000** setup fee + **£0.80** per employee per month
- 9 Flex Card Scheme: **£4,000** setup fee + **£1.60** per employee per month
- 10 Flex Payroll Report: **£2,500** setup fee + **£0.30** per employee per month

Everything is flexible, you are in the driving seat - here's a cost saving case study based on a package including Discounts, Wellbeing and Reward:

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- 3 Reward & Recognition: **£25** per month (flat fee)
- 4 Wellbeing Bundle Monthly Fees: **£1.00** pepm (add **£0.50** pepm for PLUS)
- 5 On-Demand Pay: **£100** setup fee + **£400** per month
- 6 Total Reward Statements: **£100** setup fee + **£50** per month
- 7 Insurance Flex: **£1,000** setup fee + **£0.80** per employee per month
- 8 Custom Flex: **£1,000** setup fee + **£0.80** per employee per month
- 9 Flex Card Scheme: **£4,000** setup fee + **£1.60** per employee per month
- 10 Flex Payroll Report: **£2,500** setup fee + **£0.30** per employee per month
- 11 HRIS/HRMS Integration & Automation: **£POA**

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Pricing

Everything is flexible, you are in the driving seat - here's a cost saving case study based on a package including Discounts, Wellbeing and Reward:

- ✓ Based on **200** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£385** (or, just **£1.88** per month per employee, less than a fraction of a typical hour's pay per employee per month).
- ✓ You can also add a company-paid Health & Wellness Cash Plan for all colleagues for as little as **£835.50** per month – a much more cost-effective solution than Private Medical Insurance.
- ✓ For context, if you were to give all **200** colleagues a £1,000 pay rise it would cost the company **£200,000** annually (plus employer's NI contributions of roughly **£27,600** on top – making the total cost **£227,600!**)
- ✓ Whereas you can create the same, if not better, outcome (your employees are all £1,000 better off annually) by providing My Staff Shop to help them reduce their cost of living by over £1,000 a year – and it will only cost you **£4,500** annually.
- ✓ That's a whopping **98%** cost saving to achieve the same, if not better, outcome. In other words, you're putting **£1.2m** back into your colleagues pockets every year.

Tailor your benefits package based on your specific requirements.

- 1 Core Platform Implementation Fee: **£500**
- 2 Discounts & Savings Monthly Fees: **£0.80** pepm (**£160** monthly minimum)
- 3 Reward & Recognition: **£50** per month (flat fee)
- 4 Wellbeing Bundle Monthly Fees: **£1.00** pepm (or **£1.50** pepm for PLUS)
- 5 On-Demand Pay: **£250** setup fee + **£500** per month
- 6 Total Reward Statements: **£250** setup fee + **£150** per month
- 7 Insurance Flex: **£1,000** setup fee + **£0.80** per employee per month
- 8 Custom Flex: **£1,000** setup fee + **£0.80** per employee per month
- 9 Flex Card Scheme: **£4,000** setup fee + **£1.60** per employee per month
- 10 Flex Payroll Report: **£2,500** setup fee + **£0.30** per employee per month
- 11 HRIS/HRMS Integration & Automation: **£POA**
- 12 Benefits Consultants Engagement Support Service: **£FOC**

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Pricing

Everything is flexible, you are in the driving seat - here's a cost saving case study based on a package including Discounts, Wellbeing Plus and Reward:

- ✓ Based on **350** employees, the total up-front cost will be **£500**, followed by a recurring monthly cost of **£655** (or, just **£1.87** per month per employee, less than a fraction of a typical hour's pay per employee per month).
- ✓ You can also add a company-paid Health & Wellness Cash Plan for all colleagues for as little as **£1,879.50** per month – a much more cost-effective solution than Private Medical Insurance.
- ✓ If you were to give all **350** colleagues a £1,000 pay rise it would cost the company **£350,000** annually (plus employer's NI contributions of roughly **£48,300** on top – making the total cost **£398,300** - increasing by another **£4,200** from April 2025!)
- ✓ Whereas you can create the same, if not better, outcome (your employees are all £1,000 better off annually) by providing My Staff Shop to help them reduce their cost of living by over £1,000 a year – and it will only cost you **£7,860** annually.
- ✓ That's a whopping **98%** cost saving to achieve the same, if not better, outcome. In other words, you're putting **£350,000** back into your colleagues pockets every year.
- ✓ Consider adding a selection of **cost neutral** Salary Sacrifice Schemes to help **reduce Employers NI** Contributions - choose from **Cycle2Work, Car Schemes, Technology, Holiday Exchange** and much more!




THANK YOU!



Jamie Keeling

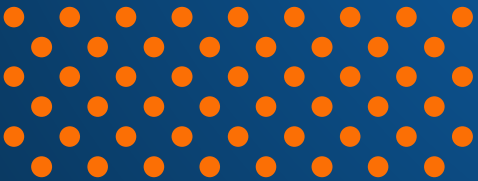
Head of Solutions

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 jamie.keeling@wearemygroup.com



MyStaffShop.com





THANK YOU!

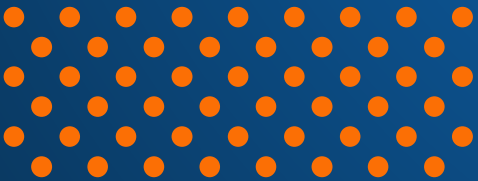


Stuart Maunder

Employee Benefits Specialist

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THANK YOU!



Sam Harris

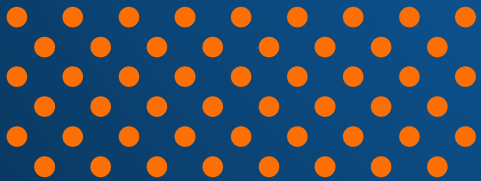
Employee Benefits Specialist

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THANK YOU!



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